

**Dear Business Owner:**

While every business is unique, one thing all businesses have in common is that each one would benefit significantly from switching to natural gas—including yours.

Restaurants, autoshops, office buildings, shopping centers, hotels and banks all can experience lower operating costs, greater comfort and increased efficiency after converting to natural gas.

**Join us October 1st at the Village Green Park and Pavilion as we discuss converting your Indian Head neighborhood to natural gas.**

**NATURAL GAS BENEFITS ALL BUSINESSES.**

**Natural gas commercial equipment costs about half as much to operate.** Compared to electric, oil and propane alternatives, natural gas equipment saves businesses significant costs in operating expenses.

**Natural gas is reliable.** Since natural gas service continues during power outages, a natural gas backup generator system is the perfect solution for securing power supply. It also ensures that you can continue operations during extreme weather.

**High-efficiency natural gas equipment is better for the environment than electric alternatives.** With natural gas, business facilities can meet emerging energy standards, reduce carbon emissions and achieve sustainability goals.

Simply put, natural gas is one of the best ways to get the comfort, reliability and efficient performance your business needs at a lower cost.

We look forward to starting the process of converting your business to clean, efficient natural gas. For any questions, please feel free to contact me directly.

Sincerely,

**David Shults**  
**Commercial Account Manager**  
**dshults@washgas.com**  
**(703) 750-4208**

**NATURAL GAS  
CONVERSION EVENT**

**OCTOBER 1, 2016**

**VILLAGE GREEN PARK  
AND PAVILION**

**100 WALTER THOMAS  
ROAD**

**INDIAN HEAD, MD  
20640**

**10AM-2PM**